Lewis Aug-2025

Monthly Performance Pack **Carrying Trends**



Shipped Traffic

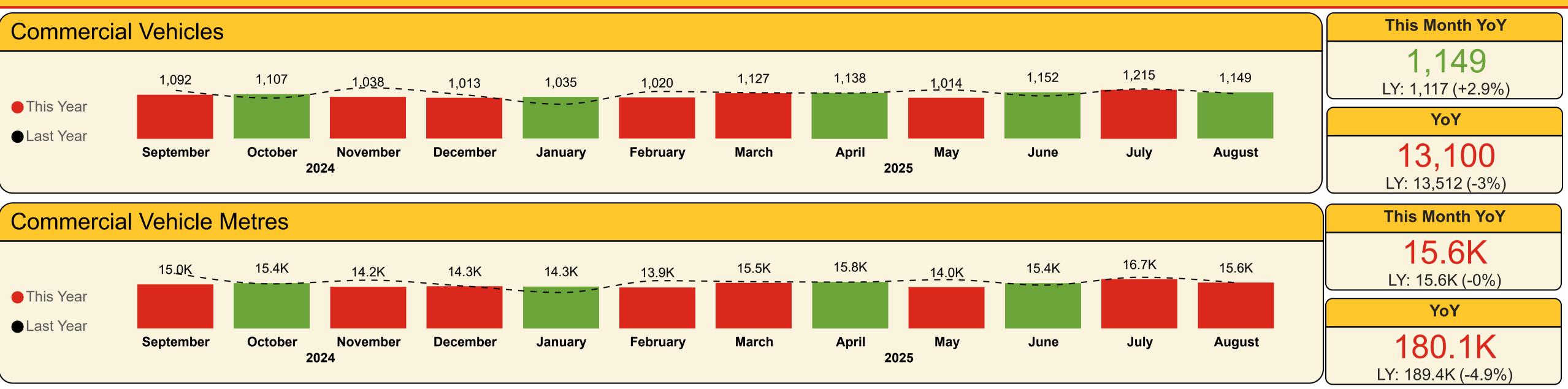


Lewis Aug-2025

Monthly Performance Pack Carrying Trends



Shipped Traffic



Monthly Performance Pack Carrying Trends



Contractual Carrying Groups



This Month YoY

40,585 LY: 39,914 (+1.7%) YoY

296,783 LY: 293,562 (+1.1%)

13,025 LY: 12,413 (+4.9%)

This Month YoY



YoY

106,548 LY: 104,286 (+2.2%)

753.20 LY: 809.74 (-7%)

This Month YoY

YoY

5.18K

LY: 4.65K (+11.3%)

This Month YoY

15.56K

LY: 15.57K (-0%)

YoY

180.08K

LY: 189.38K (-4.9%)

Passengers

| Year | MonthName | Last Year | This Year | Variance % |
|-------|-----------|-----------|-----------|------------|
| 2024 | September | 29,671 | 29,350 | -1.1 % |
| 2024 | October | 21,387 | 22,724 | 6.3 % |
| 2024 | November | 15,957 | 13,259 | -16.9 % |
| 2024 | December | 15,138 | 13,703 | -9.5 % |
| 2025 | January | 9,334 | 10,088 | 8.1 % |
| 2025 | February | 13,798 | 12,494 | -9.5 % |
| 2025 | March | 17,815 | 17,316 | -2.8 % |
| 2025 | April | 24,223 | 29,148 | 20.3 % |
| 2025 | May | 31,327 | 32,136 | 2.6 % |
| 2025 | June | 31,768 | 32,265 | 1.6 % |
| 2025 | July | 43,230 | 43,715 | 1.1 % |
| 2025 | August | 39,914 | 40,585 | 1.7 % |
| Total | | 293,562 | 296,783 | 1.1 % |

Cars

| Year | Month | Last Year This Year | | Variance % |
|-------|-----------|---------------------|---------|------------|
| 2024 | September | 11,359 | 10,913 | -3.9 % |
| 2024 | October | 7,931 | 8,056 | 1.6 % |
| 2024 | November | 6,830 | 5,506 | -19.4 % |
| 2024 | December | 6,235 | 5,457 | -12.5 % |
| 2025 | January | 3,888 | 4,244 | 9.2 % |
| 2025 | February | 5,554 | 5,091 | -8.3 % |
| 2025 | March | 7,003 | 6,849 | -2.2 % |
| 2025 | April | 8,659 | 10,278 | 18.7 % |
| 2025 | May | 11,026 | 11,949 | 8.4 % |
| 2025 | June | 11,119 | 11,780 | 5.9 % |
| 2025 | July | 12,269 | 13,400 | 9.2 % |
| 2025 | August | 12,413 | 13,025 | 4.9 % |
| Total | | 104,286 | 106,548 | 2.2 % |

Coach Metres

| Year | Month | Last Year This Year | | Variance % |
|-------|-----------|---------------------|---------|------------|
| 2024 | September | 806.2 | 859.1 | 6.6 % |
| 2024 | October | 367.9 | 478.6 | 30.1 % |
| 2024 | November | 41.1 | 39.4 | -4.1 % |
| 2024 | December | 33.0 | 53.9 | 63.3 % |
| 2025 | January | 7.0 | 14.0 | 100.0 % |
| 2025 | February | 31.9 | 43.0 | 34.8 % |
| 2025 | March | 45.5 | 119.2 | 162.0 % |
| 2025 | April | 372.3 | 512.1 | 37.6 % |
| 2025 | May | 752.9 | 860.3 | 14.3 % |
| 2025 | June | 683.1 | 832.3 | 21.8 % |
| 2025 | July | 703.0 | 612.7 | -12.8 % |
| 2025 | August | 809.7 | 753.2 | -7.0 % |
| Total | | 4,653.6 | 5,177.8 | 11.3 % |
| | | | | |

Commercial Vehicle Metres

| Year | Month | Last Year This Year | | Variance % |
|-------|-----------|---------------------|-----------|------------|
| 2024 | September | 18,715.2 | 15,009.9 | -19.8 % |
| 2024 | October | 15,183.0 | 15,399.0 | 1.4 % |
| 2024 | November | 16,444.0 | 14,164.7 | -13.9 % |
| 2024 | December | 14,417.0 | 14,312.2 | -0.7 % |
| 2025 | January | 12,246.7 | 14,279.8 | 16.6 % |
| 2025 | February | 16,266.7 | 13,927.5 | -14.4 % |
| 2025 | March | 15,925.2 | 15,489.4 | -2.7 % |
| 2025 | April | 15,790.9 | 15,805.4 | 0.1 % |
| 2025 | May | 16,635.6 | 14,028.8 | -15.7 % |
| 2025 | June | 14,756.2 | 15,390.8 | 4.3 % |
| 2025 | July | 17,428.1 | 16,712.4 | -4.1 % |
| 2025 | August | 15,568.2 | 15,561.9 | -0.0 % |
| Total | | 189,376.7 | 180,081.9 | -4.9 % |

Monthly Performance Pack **Carrying Trends**

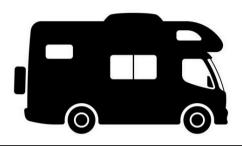


Scanned tickets









| Ullapoo | - Stornoway |
|---------|-------------|
|---------|-------------|

| Year | Month | Last Year | This Year | Var % |
|-------|-----------|-----------|-----------|---------|
| 2024 | September | 9,179 | 8,715 | -5.1 % |
| 2024 | October | 6,657 | 6,850 | 2.9 % |
| 2024 | November | 5,691 | 4,583 | -19.5 % |
| 2024 | December | 5,446 | 4,605 | -15.4 % |
| 2025 | January | 3,294 | 3,472 | 5.4 % |
| 2025 | February | 4,584 | 4,089 | -10.8 % |
| 2025 | March | 5,914 | 5,577 | -5.7 % |
| 2025 | April | 7,281 | 8,496 | 16.7 % |
| 2025 | May | 8,908 | 9,434 | 5.9 % |
| 2025 | June | 9,154 | 9,412 | 2.8 % |
| 2025 | July | 10,472 | 11,271 | 7.6 % |
| 2025 | August | 10,355 | 10,707 | 3.4 % |
| Total | | 86,935 | 87,211 | 0.3 % |

Ullapool - Stornoway

| Year | Month | Last Year This Year | | Var % |
|-------|-----------|---------------------|--------|---------|
| 2024 | September | 862 | 822 | -4.6 % |
| 2024 | October | 691 | 692 | 0.1 % |
| 2024 | November | 882 | 665 | -24.6 % |
| 2024 | December | 651 | 614 | -5.7 % |
| 2025 | January | 462 | 654 | 41.6 % |
| 2025 | February | 753 | 759 | 0.8 % |
| 2025 | March | 818 | 985 | 20.4 % |
| 2025 | April | 753 | 1,007 | 33.7 % |
| 2025 | May | 777 | 975 | 25.5 % |
| 2025 | June | 758 | 975 | 28.6 % |
| 2025 | July | 634 | 947 | 49.4 % |
| 2025 | August | 684 | 953 | 39.3 % |
| Total | | 8,725 | 10,048 | 15.2 % |
| | | | | |

Ullapool - Stornoway

| Year | Month | Last Year | This Year | Var % |
|-------|-----------|-----------|-----------|---------|
| 2024 | September | 1,072 | 1,010 | -5.8 % |
| 2024 | October | 323 | 381 | 18.0 % |
| 2024 | November | 157 | 147 | -6.4 % |
| 2024 | December | 109 | 84 | -22.9 % |
| 2025 | January | 71 | 73 | 2.8 % |
| 2025 | February | 98 | 95 | -3.1 % |
| 2025 | March | 226 | 237 | 4.9 % |
| 2025 | April | 507 | 625 | 23.3 % |
| 2025 | May | 1,141 | 1,349 | 18.2 % |
| 2025 | June | 992 | 1,110 | 11.9 % |
| 2025 | July | 877 | 962 | 9.7 % |
| 2025 | August | 902 | 1,160 | 28.6 % |
| Total | | 6,475 | 7,233 | 11.7 % |
| | | | | |

Monthly Performance Pack Carrying Trends



Reliability & Punctuality







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|-----|------|-----|------------------------|
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| TH: | | | $\mathbf{H}\mathbf{V}$ |
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|--------|--------------|----------|
| Route | Ullapool - S | tornoway |
| Month | Contractual | Actual |
| Sep-24 | 100.0% | 97.7% |
| Oct-24 | 100.0% | 89.5% |
| Nov-24 | 92.2% | 81.1% |
| Dec-24 | 100.0% | 82.1% |
| Jan-25 | 100.0% | 85.3% |
| Feb-25 | 100.0% | 88.8% |
| Mar-25 | 100.0% | 89.3% |
| Apr-25 | 98.8% | 98.8% |
| May-25 | 100.0% | 100.0% |
| Jun-25 | 100.0% | 98.8% |
| Jul-25 | 100.0% | 100.0% |
| Aug-25 | 100.0% | 97.7% |
| | | |

Punctuality

| Route | Ullapool - S | stornoway |
|--------|--------------|-----------|
| Month | Contractual | Actual |
| Sep-24 | 98.8% | 77.2% |
| Oct-24 | 96.5% | 74.9% |
| Nov-24 | 94.5% | 71.9% |
| Dec-24 | 96.9% | 91.4% |
| Jan-25 | 100.0% | 97.8% |
| Feb-25 | 100.0% | 97.0% |
| Mar-25 | 99.3% | 90.7% |
| Apr-25 | 99.4% | 94.1% |
| May-25 | 98.9% | 91.0% |
| Jun-25 | 100.0% | 86.4% |
| Jul-25 | 100.0% | 85.4% |
| Aug-25 | 97.7% | 69.8% |

Summary of Scheduled, Operated, Cancelled & Diverted Sailings by Route & Leg

| Year | Month | Route | Leg | Operated Sailings | Scheduled Sailings | Additional Sailings | Cancelled Sailings | Diverted Sailings |
|-------|--------|----------------------|--------------------|----------------------|-----------------------|------------------------|-----------------------|----------------------|
| 2025 | August | Ullapool - Stornoway | Stornoway-Ullapool | 86 | 88 | 0 | 2 | 0 |
| 2025 | August | Ullapool - Stornoway | Ullapool-Stornoway | 86 | 88 | 0 | 2 | 0 |
| Total | | | | 172 | 176 | 0 | 4 | 0 |
| | | | | | | | | |

Summary of Cancellations, Lateness & Relief Events by Route & Leg

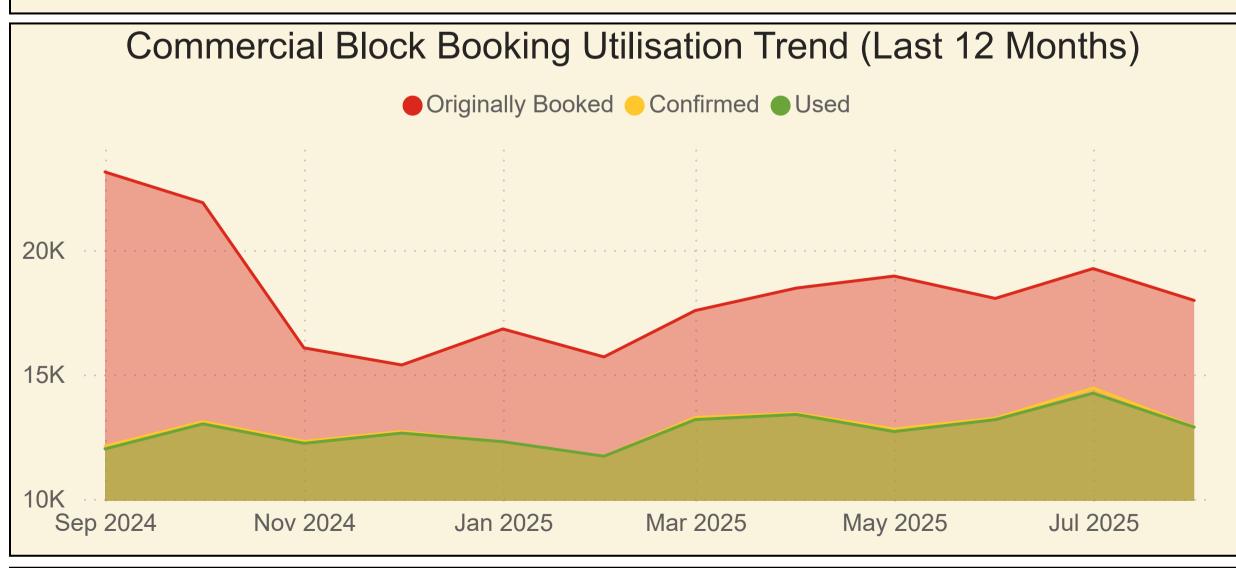
| Year Month | Route | Leg | Cancelled Sailings | Cancelled (Relief) | Cancelled (No Relief) | On Time | Level 1 Late | Level 1 (Relief) | Level 1 (No Relief) | Level 2 Late | Level 2 (Relief) | Level 2 (No Relief) |
|-------------|----------------------|--------------------|-----------------------|-----------------------|--------------------------|---------|--------------|------------------|------------------------|--------------|------------------|------------------------|
| 2025 August | Ullapool - Stornoway | Stornoway-Ullapool | 2 | 2 | 0 | 60 | 11 | 9 | 2 | 15 | 15 | 0 |
| 2025 August | Ullapool - Stornoway | Ullapool-Stornoway | 2 | 2 | 0 | 60 | 13 | 12 | 1 | 13 | 12 | 1 |
| Total | | | 4 | 4 | 0 | 120 | 24 | 21 | 3 | 28 | 27 | 1 |

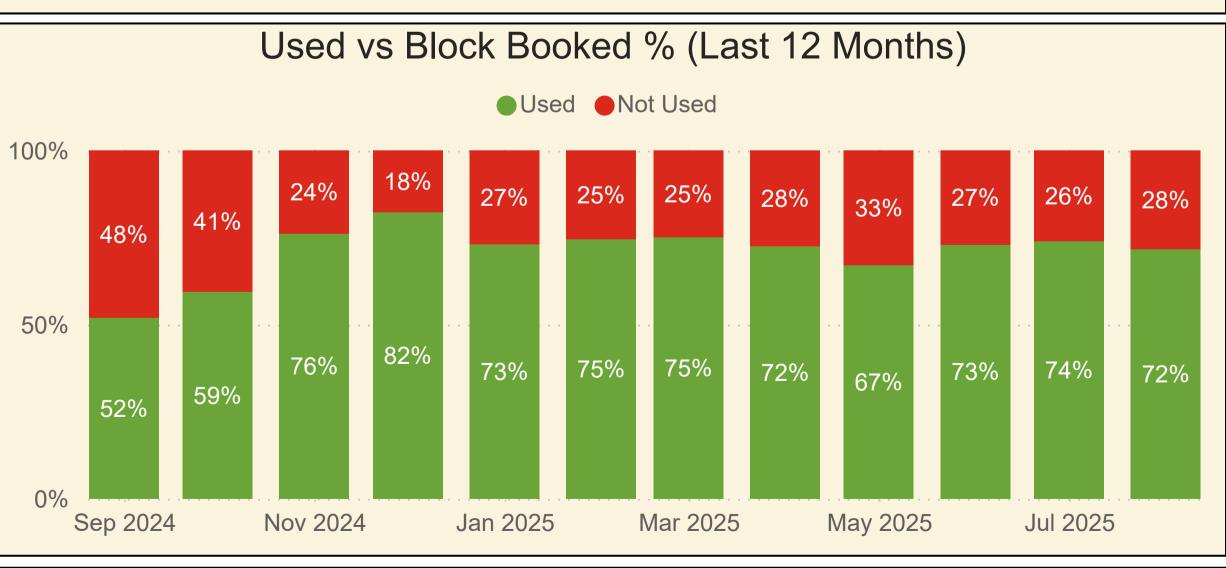
Commercial Block Booking Utilisation



Block Booked vs Utilised

| Route Name | Month Year | Originally Booked | Booked 24hrs Prior | Confirmed | No Show | Used | Confirmed vs Block Booked | Used vs Confirmed | Used vs Block Booked |
|----------------------|------------|-------------------|--------------------|-----------|---------|---------|---------------------------|-------------------|----------------------|
| Ullapool - Stornoway | Sep-2024 | 23,138 | 14,637 | 12,112 | 108 | 12,004 | 52% | 99% | 52% |
| Ullapool - Stornoway | Oct-2024 | 21,905 | 15,310 | 13,097 | 88 | 13,009 | 60% | 99% | 59% |
| Ullapool - Stornoway | Nov-2024 | 16,066 | 13,801 | 12,305 | 77 | 12,228 | 77% | 99% | 76% |
| Ullapool - Stornoway | Dec-2024 | 15,378 | 13,857 | 12,702 | 62 | 12,640 | 83% | 100% | 82% |
| Ullapool - Stornoway | Jan-2025 | 16,827 | 14,771 | 12,292 | 0 | 12,292 | 73% | 100% | 73% |
| Ullapool - Stornoway | Feb-2025 | 15,702 | 13,704 | 11,708 | 0 | 11,708 | 75% | 100% | 75% |
| Ullapool - Stornoway | Mar-2025 | 17,566 | 15,696 | 13,269 | 87 | 13,182 | 76% | 99% | 75% |
| Ullapool - Stornoway | Apr-2025 | 18,470 | 16,143 | 13,435 | 46 | 13,389 | 73% | 100% | 72% |
| Ullapool - Stornoway | May-2025 | 18,952 | 15,552 | 12,805 | 103 | 12,702 | 68% | 99% | 67% |
| Ullapool - Stornoway | Jun-2025 | 18,054 | 15,456 | 13,240 | 62 | 13,178 | 73% | 100% | 73% |
| Ullapool - Stornoway | Jul-2025 | 19,254 | 16,888 | 14,451 | 208 | 14,243 | 75% | 99% | 74% |
| Ullapool - Stornoway | Aug-2025 | 17,973 | 15,231 | 12,894 | 17 | 12,878 | 72% | 100% | 72% |
| Total | | 219,285 | 181,047 | 154,309 | 857 | 153,452 | 70% | 99% | 70% |





Note: This report shows block bookings made by block booking customers for any commercial vehicle over 6 metres in length or any LGV that consumes High Lane Metreage. It does not include any bookings on sailings that were cancelled by CalMac. High Lane Metreage refers to deck meterage for high vehicles such as Commercials or LGVs.