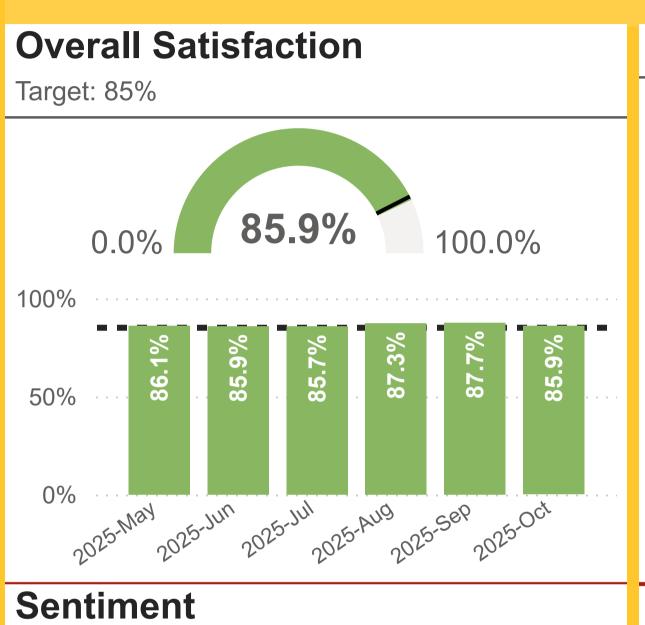
#### **Our Performance in October 2025**

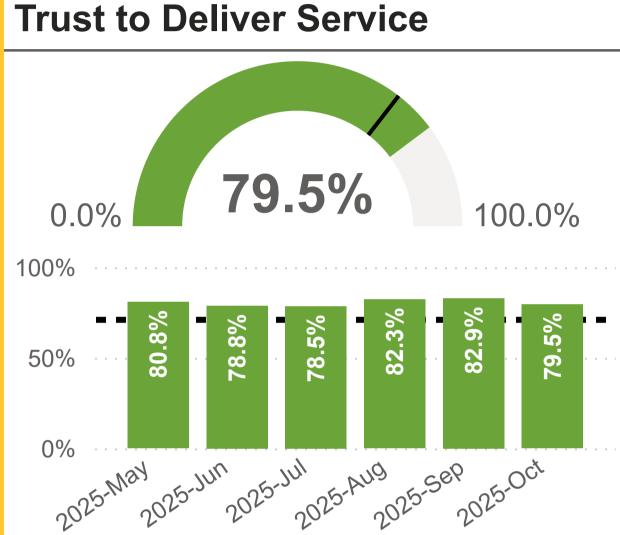
Customer Feedback Metrics
Network Wide

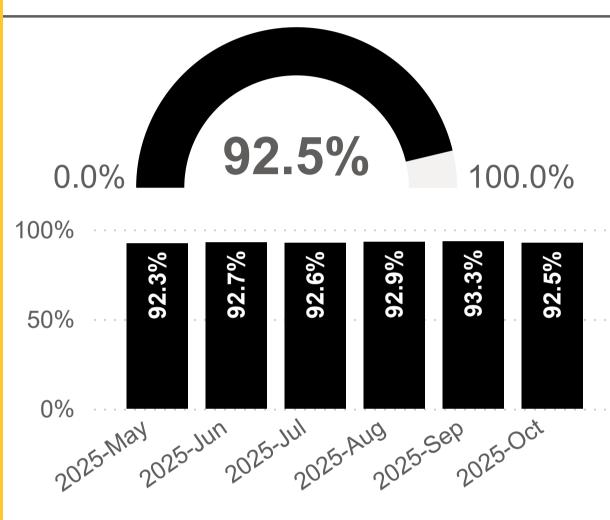


39K

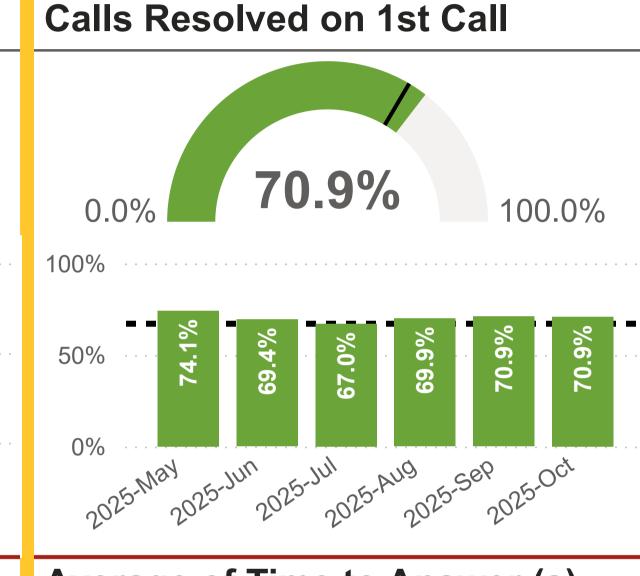
For all metrics: RED - Has failed to meet KPI target within the shown timeframe. GREEN - Has met KPI Target within shown timeframe. BLACK - has KPI targets pending.



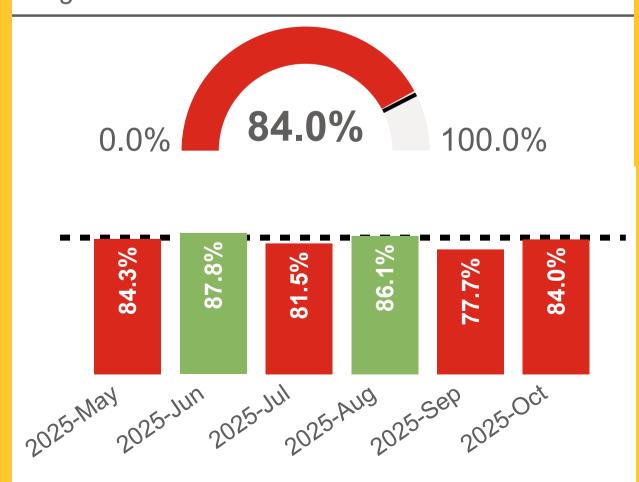




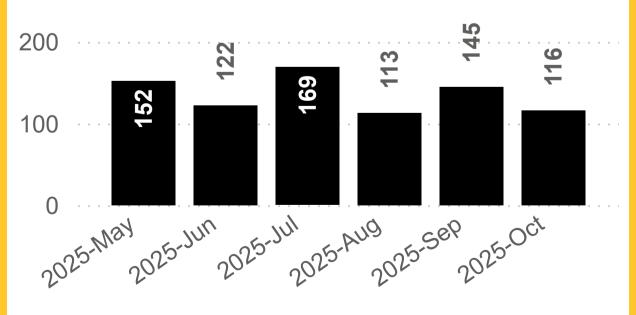
**Customer Satisfaction with Staff** 



Target: 85%



#### **Number of Complaints Received**

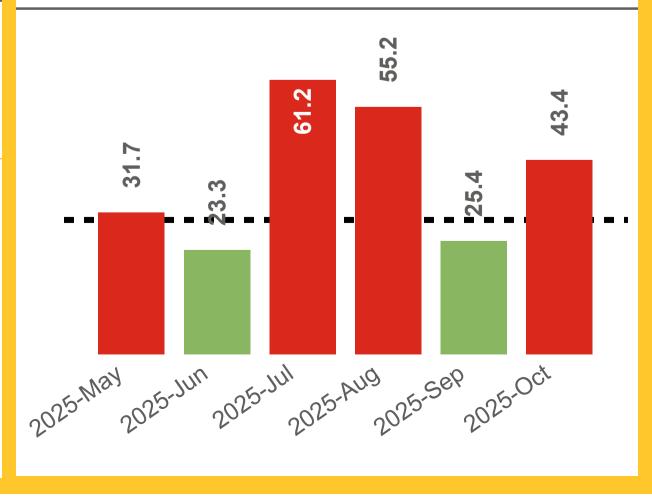


Complaints have decreased into June from the previous two months, in spite of the busier summer season.

### Complaints Handled within 21 Days Target: 100%

#### **Average of Time to Answer (s)**

Target: 30s



Argyll
Total Number of Survey
Responses

**Our Performance in October 2025** 

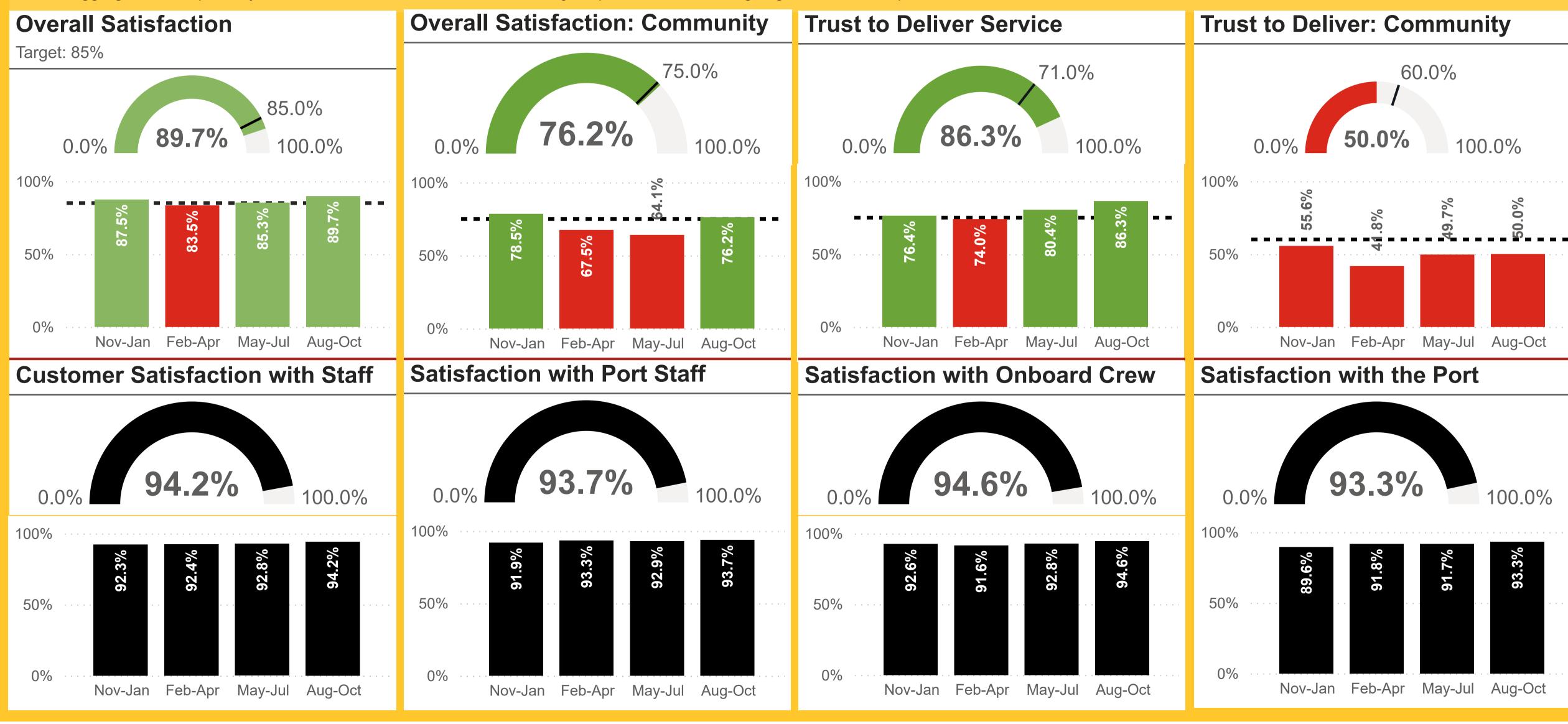
Customer Feedback Metrics

Argyll



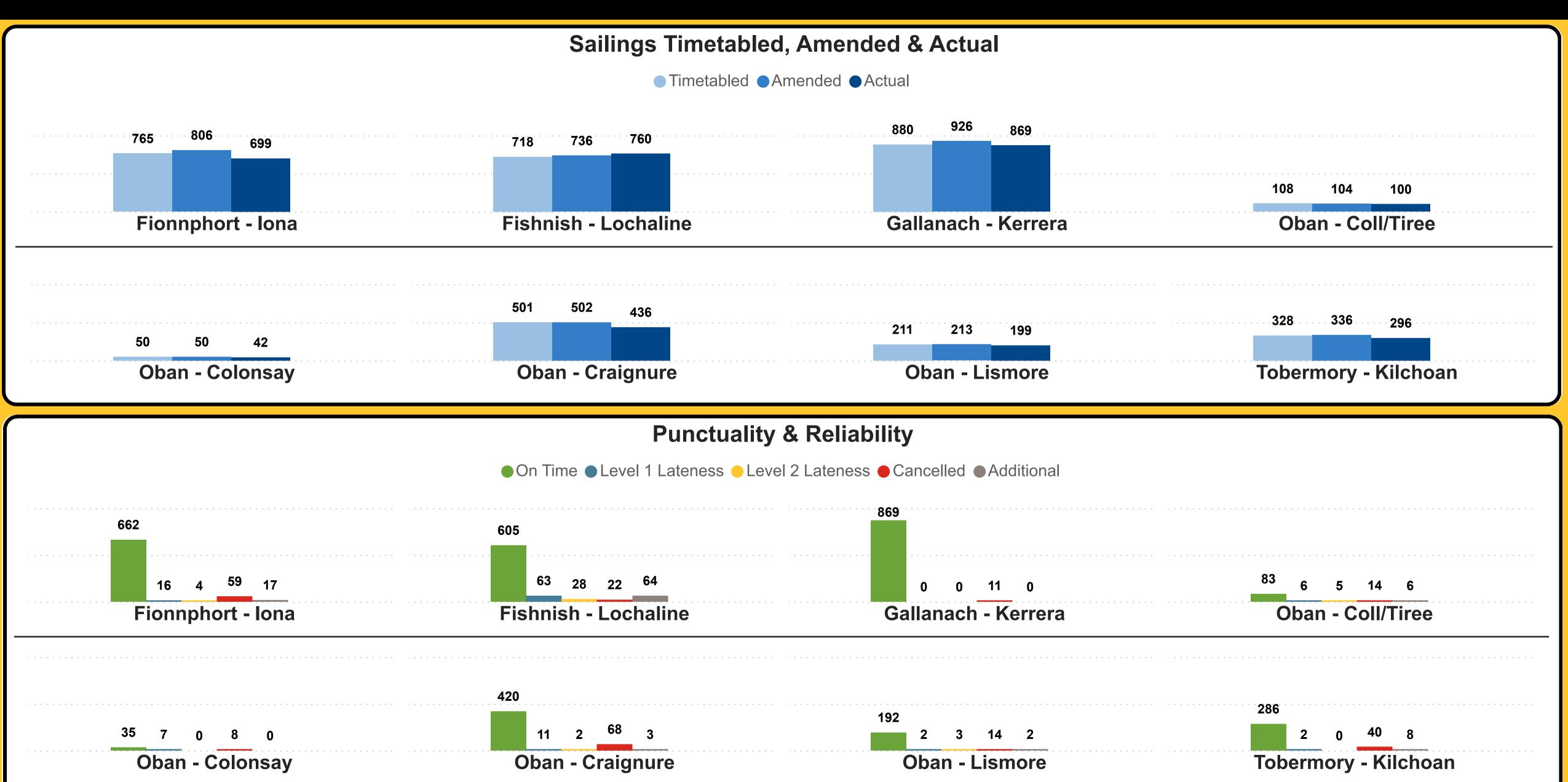
4498

For all metrics: RED - Has failed to meet KPI target within the shown timeframe. GREEN - Has met KPI Target within shown timeframe. BLACK - has KPI targets pending. Data is aggregated at a quarterly level due to small volumes of Community responses. Work is ongoing to increase response rate.



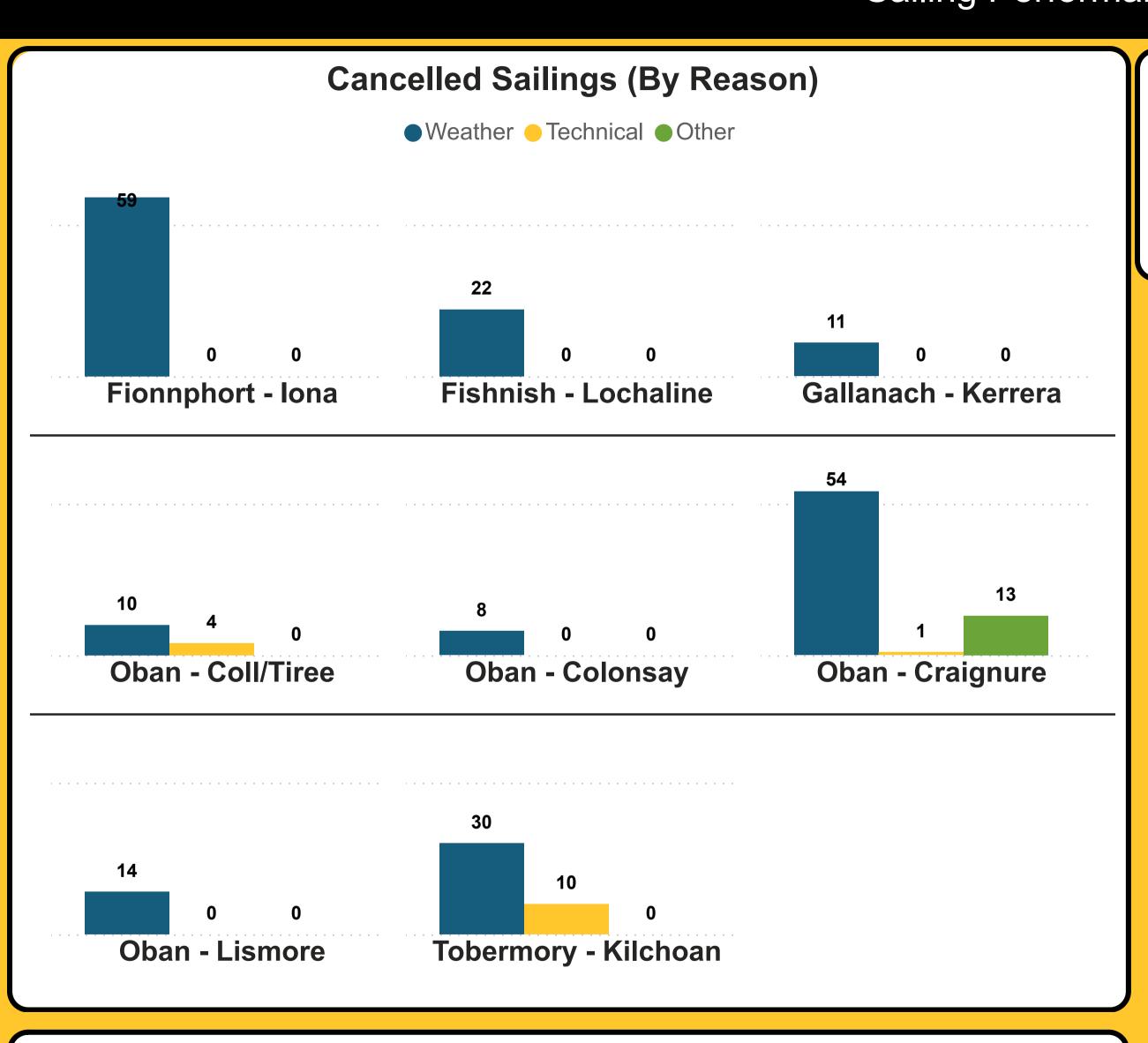
## Our Performance in October 2025 Sailing Performance & Capacity





## Our Performance in October 2025 Sailing Performance & Capacity





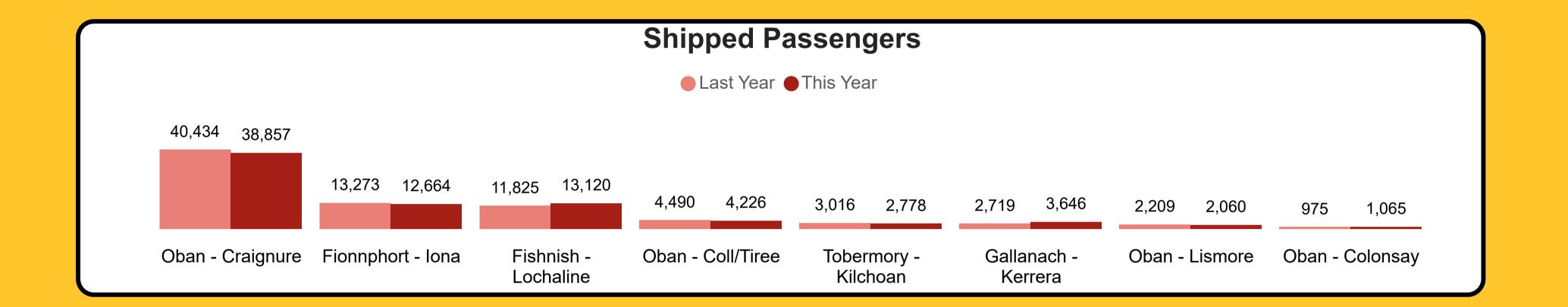
"Other" refers to any cancellations not resulting from weather and technical disruption. This includes cancellations due to reasons such as bunkering issues, berth unavailability etc.

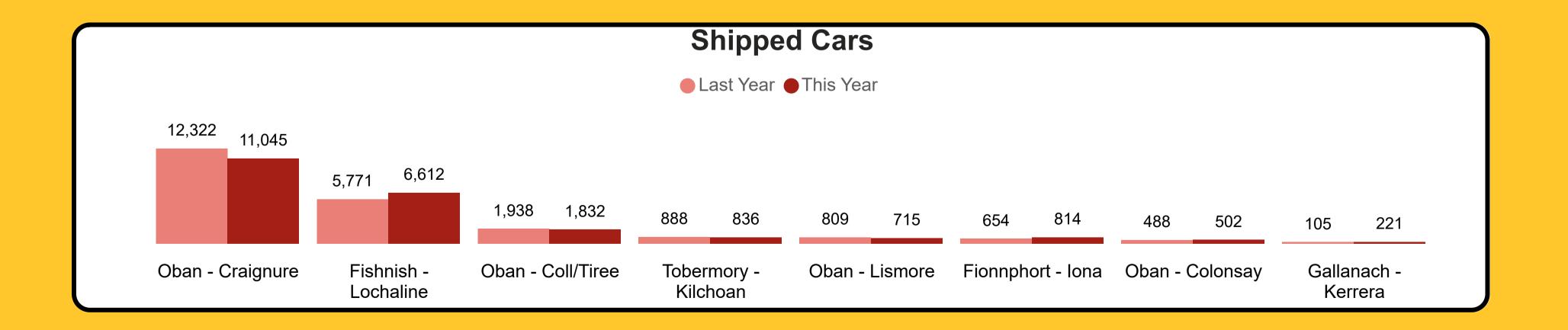
#### **Missed Train Connections**

There were no missed advertised connections for Band C sailings this month.

# Our Performance in October 2025 Carryings

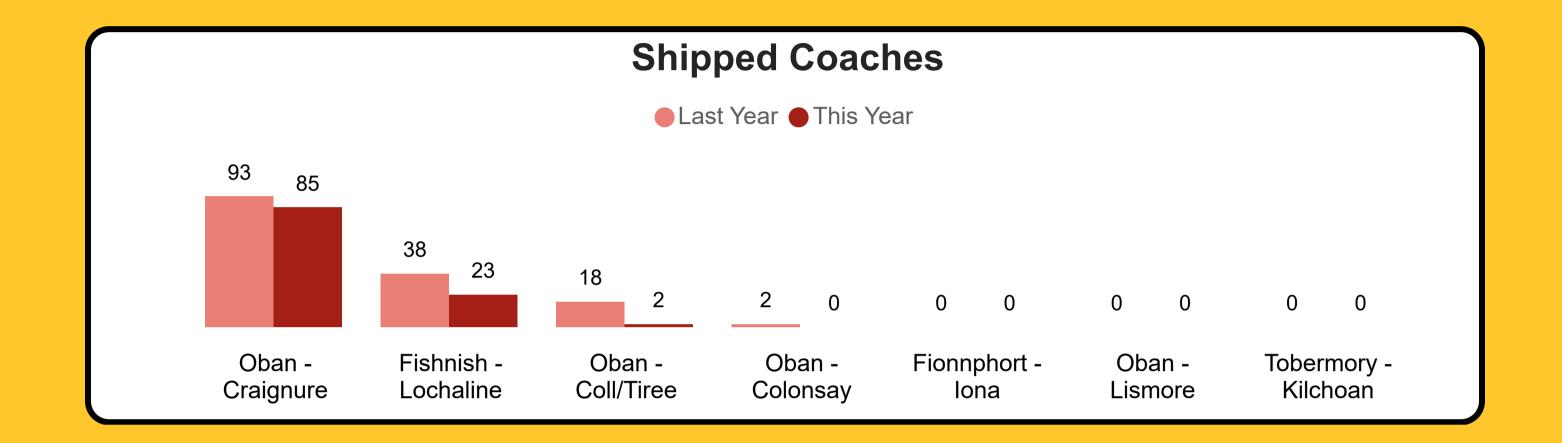


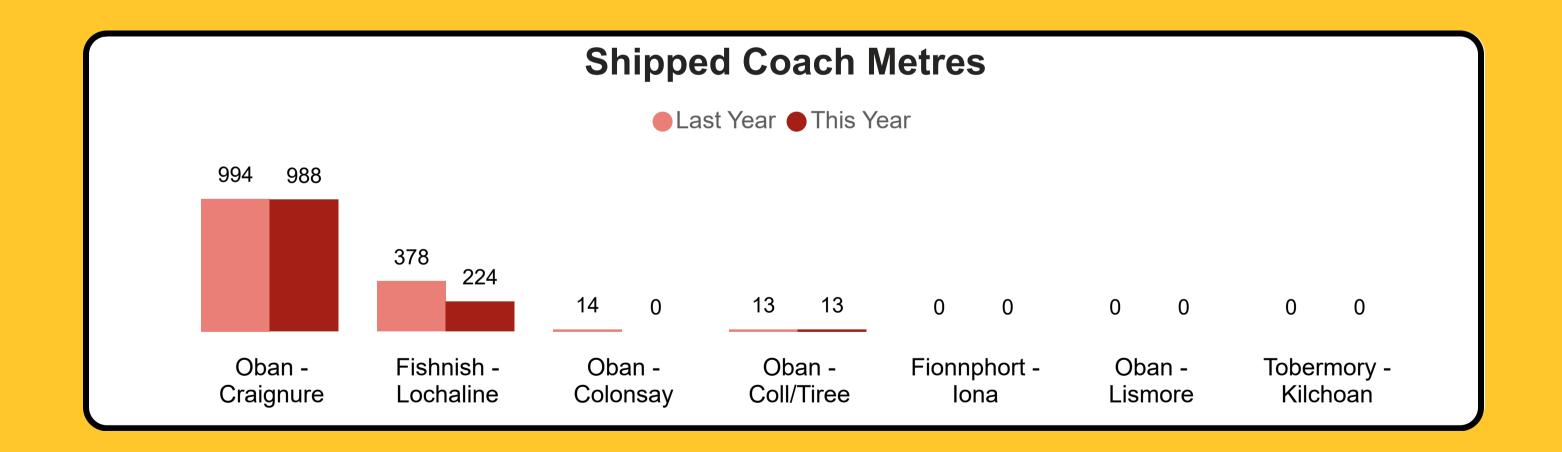




# Our Performance in October 2025 Carryings

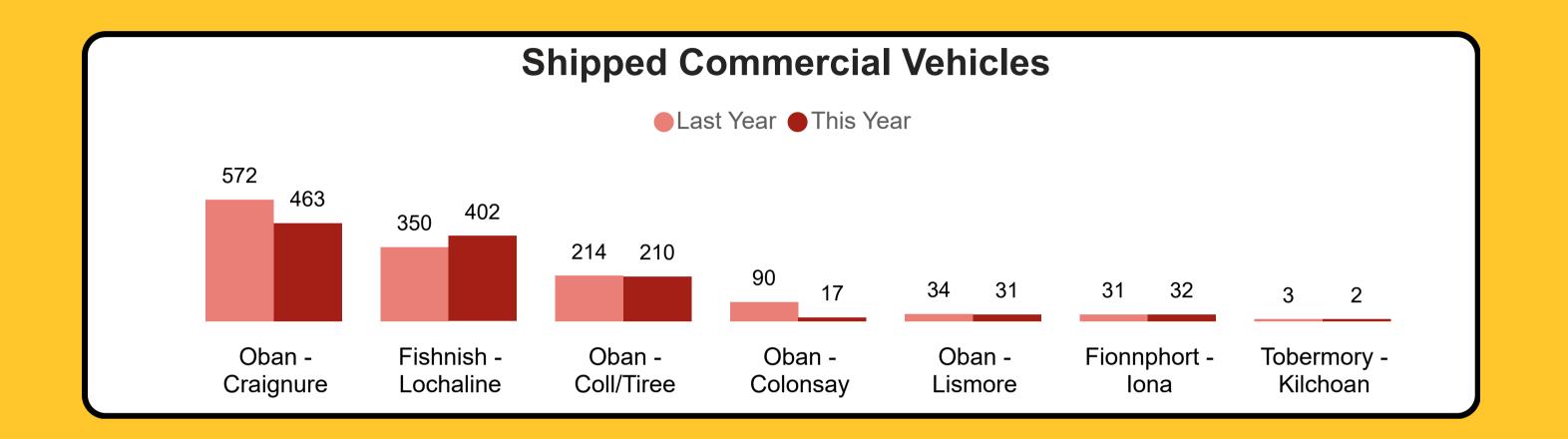


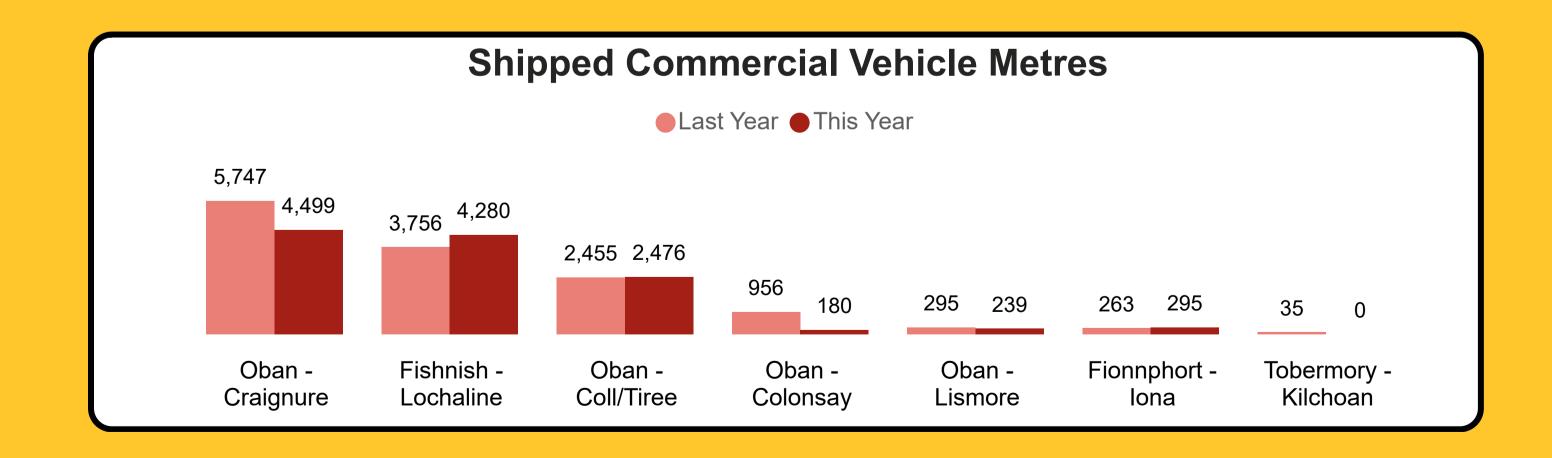




# Our Performance in October 2025 Carryings



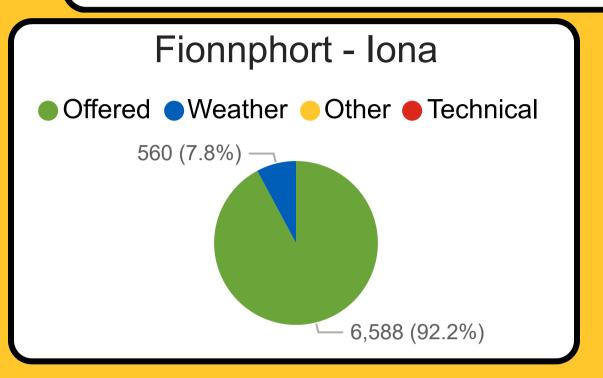




### Our Performance in October 2025 Car Equivalent Spaces Offered vs Cancelled



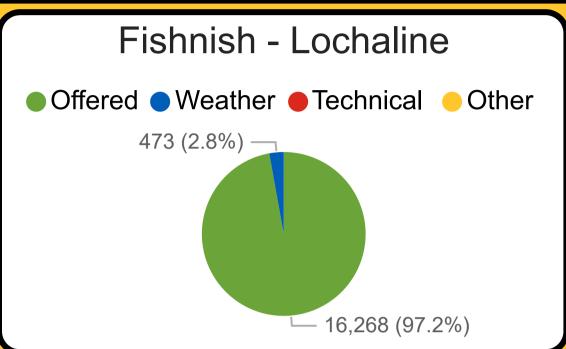
- 1 Car Equivalent Space is equal to 4.6 General Lane Metres
- Below visuals represent car equivalent spaces offered vs car equivalent space made unavailable as a result of technical, weather and all other cancellations.

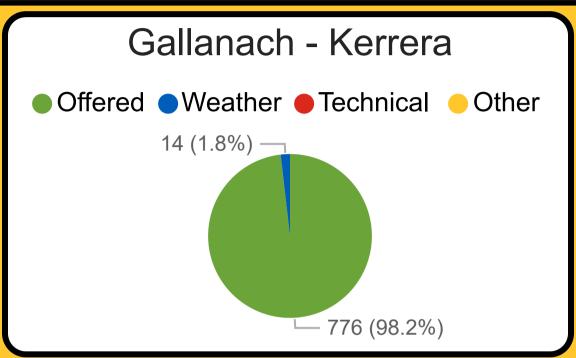


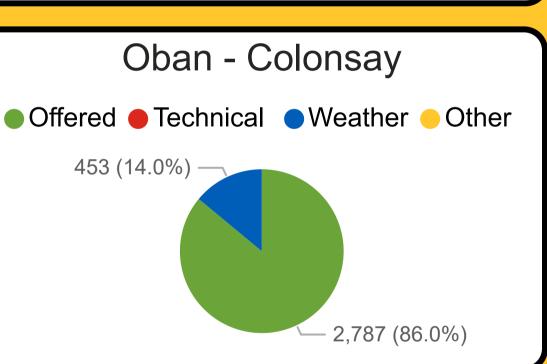
Oban - Coll/Tiree

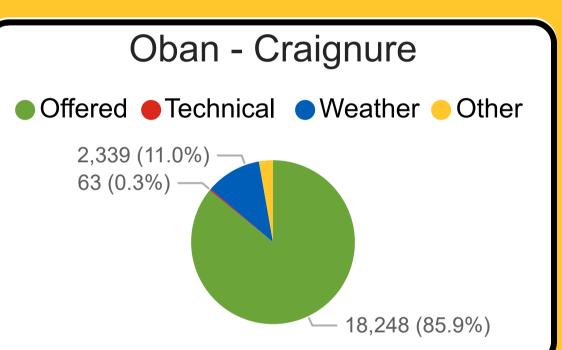
Offered Other Weather Technical

783 (9.7%)

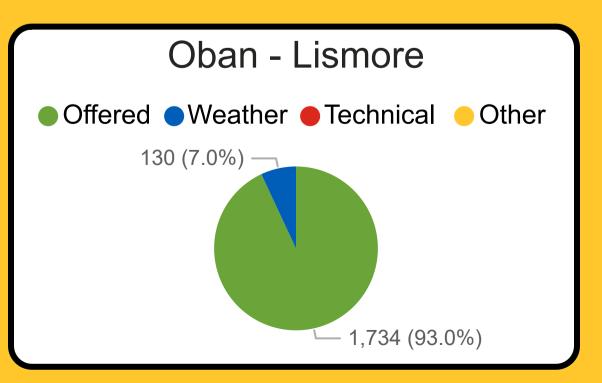




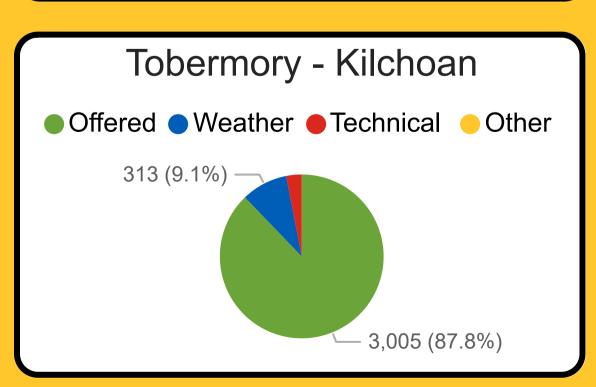




Route	Offered ▼	Weather	Tech	Other
Oban - Craignure	18,248	2,339	63	588
Fishnish - Lochaline	16,268	473		
Oban - Coll/Tiree	6,940	783	313	
Fionnphort - Iona	6,588	560		
Tobermory - Kilchoan	3,005	313	104	
Oban - Colonsay	2,787	453		
Oban - Lismore	1,734	130		
Gallanach - Kerrera	776	14		
	•			



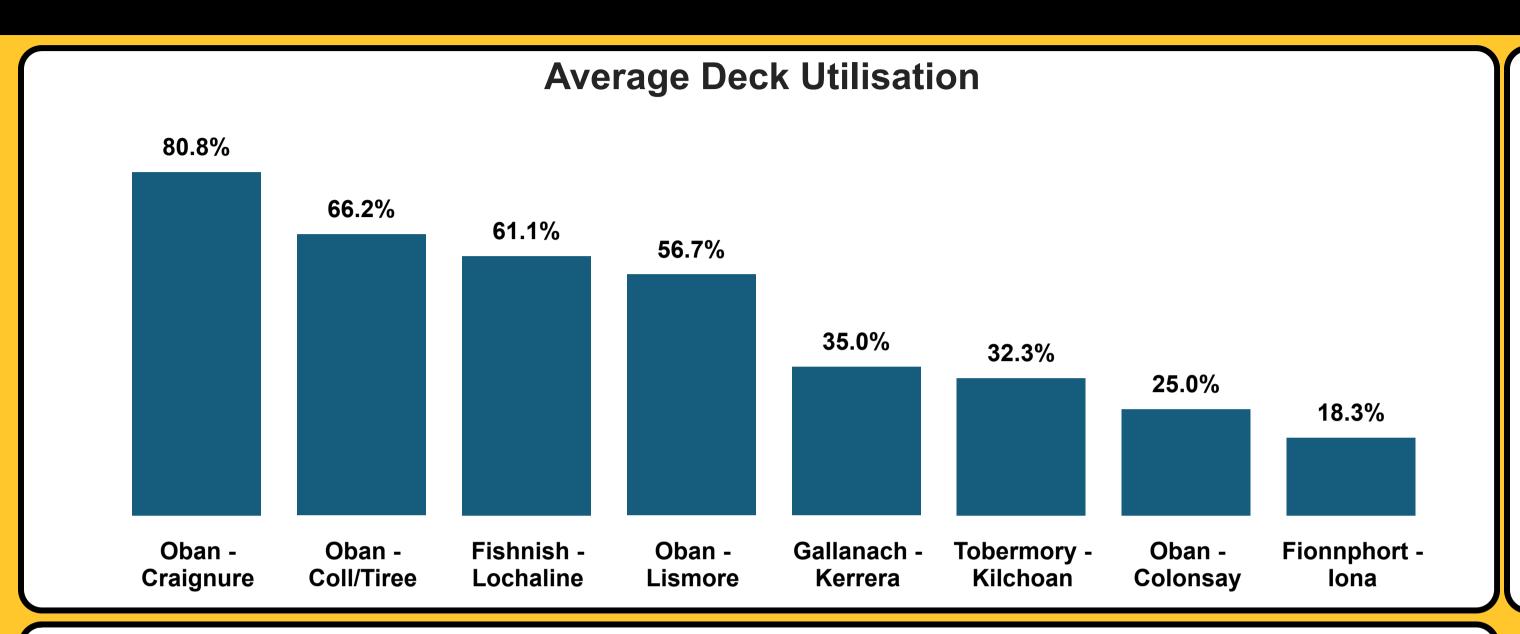
6,940 (86.4%)



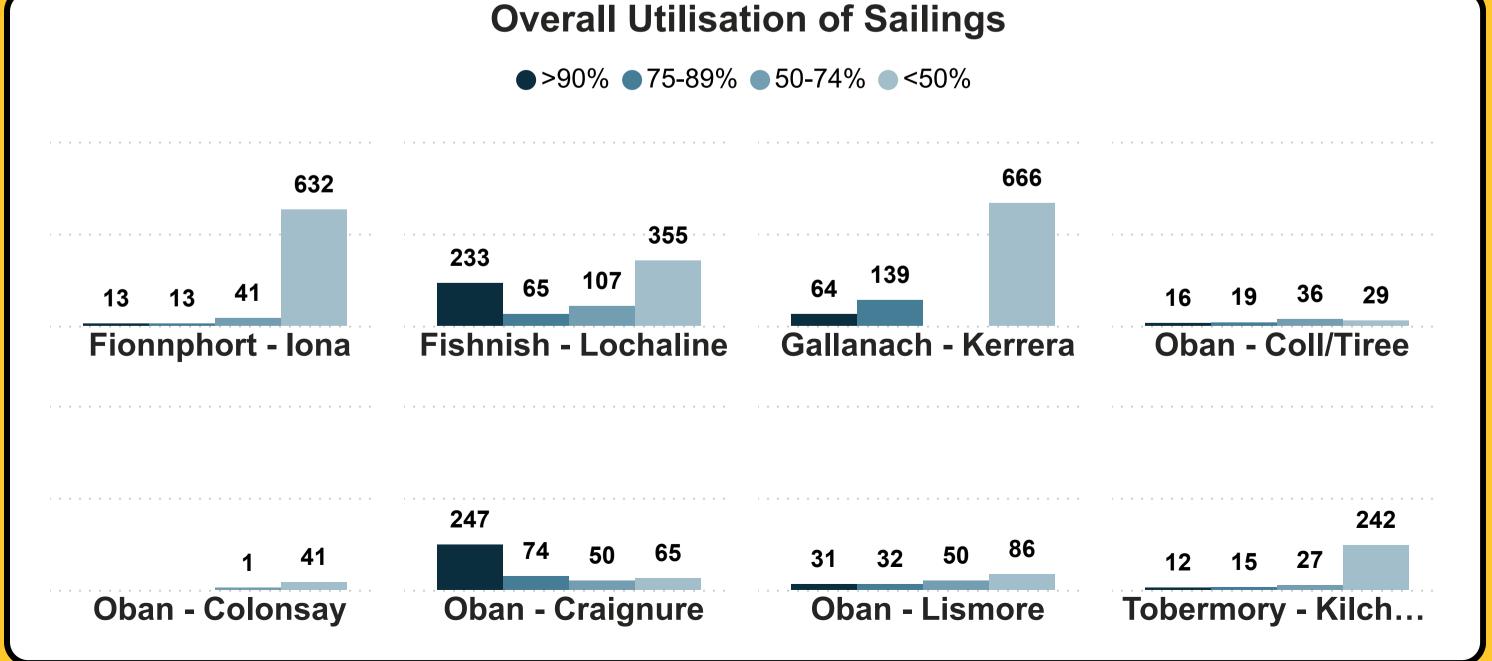
#### **Our Performance in October 2025**

Vehicle Deck Utilisation





Route	GLM Offered	GLM Used	Car Equiv. Spaces Used	% Used
Oban - Craignure	83.9K	67.9K	14,753	80.8%
Oban - Coll/Tiree	31.9K	21.1K	4,593	66.2%
Fishnish - Lochaline	74.8K	45.7K	9,936	61.1%
Oban - Lismore	8.0K	4.5K	984	56.7%
Gallanach - Kerrera	3.6K	1.2K	271	<b>35</b> .0%
Tobermory - Kilchoan	13.8K	4.5K	971	32.3%
Oban - Colonsay	12.8K	3.2K	697	25.0%
Fionnphort - Iona	30.3K	5.5K	1,203	18.3%
Total	259.2K	153.7K	33,407	59.3%



#### Glossary



Term ▲	Definition
Average Speed of Answer	Average number of seconds taken to answer a call to our Customer Engagement Centre
Community	Respondents who answer the question "Where do you live?" with "On a Scottish island" or "On a Scottish peninsula"
Complaints	Number of complaints received by CalMac Customer Engagement Centre
Complaints Resolved in 21 Days	% of complaints to the CalMac Customer Care department that were closed in the reporting month and resolved within 21 working days
Customer Satisfaction with Staff	% rating based on customers rating their satisfaction with our port staff and onboard crew as "Very Satisfied" and "Satisfied"
Engagement	Number of meetings and hours spent by Area Operation Managers (AOMs) and Port Managers engaging with local community groups
First Contact Resolution	% of respondents to the Customer Engagement Centre Customer Experience survey who responded yes to the 'this is the First time I have contacted you about this' and answer to Task Completion (were you able to complete your task) was also 'Yes'
Overall Satisfaction	% of our customers rating their overall satisfaction with our service as "Very Satisfied or Satisfied", from our Post Journey Survey, Onboard and Port Surveys
Sentiment	Sentiment of comments on our operational social media channels, taken from our social media management platform.
Trust Score	% of respondents to our Post Journey, Onboard and Port CX surveys who answer 'Do Trust' or 'Definitely Do Trust' to the survey question 'How much do you trust Caledonian MacBrayne to deliver the service it offers?'
Actual Sailings	Sailings/car spaces/capacity offered on the day of travel
Amended Sailings	Sailings/car spaces/capacity advertised 7 days prior to the departure date
Banding	Based on scheduled passage duration: Band A: 30 minutes or less Band B: More than 30 minutes, up to 90 minutes Band C: More than 90 minutes
Cancelled (Other)	Sailings cancelled for any reason other than technical issues or weather
Cancelled (Technical)	Sailings cancelled due to a technical issue with the vessel in question or as a result of a technical issue with another vessel
Cancelled (Weather)	Sailings cancelled due to adverse weather or very high/low tides
Car Spaces	Equivalent to 4.6 General Lane Metres
GLM	General Lane Metres - the vehicle metres available onboard
Lateness Levels	Based on minutes late arrival Level 1 Lateness: Band A (5-10 mins late)   Band B (10-20 mins late)   Band C (15-30 mins late) Level 2 Lateness: Band A (>10 mins late)   Band B (>20 mins late)   Band C (>30 mins late)
Missed Train Connections	Number of train connections, advertised in the published timetable for Band C sailings, that were missed
Timetabled Sailings	Sailings/car spaces/capacity originally advertised in the published timetable at the start of the season