

Monthly Performance Pack

Carrying Trends

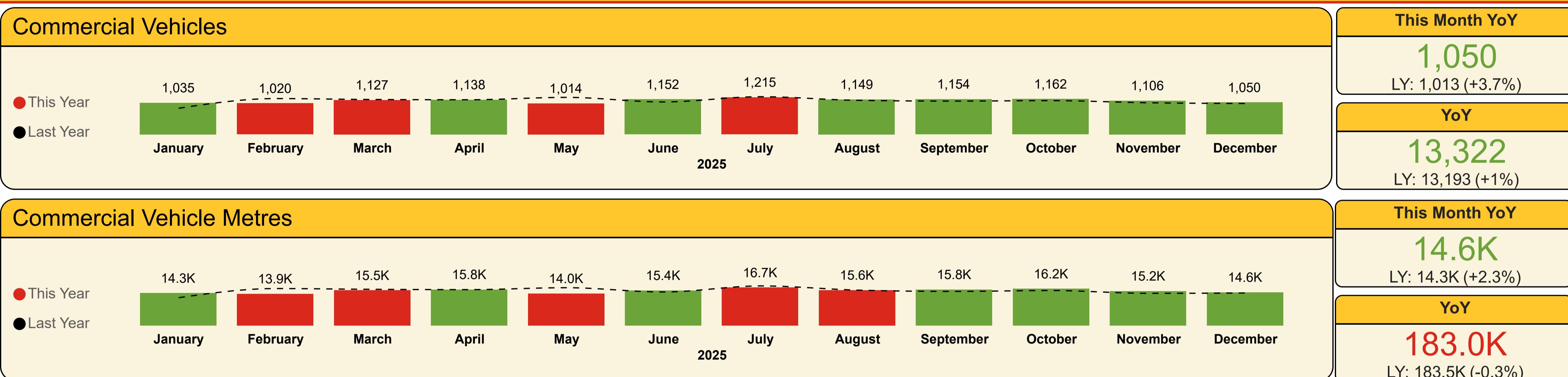


Shipped Traffic





Shipped Traffic



Monthly Performance Pack

Carrying Trends



Contractual Carrying Groups



This Month YoY
14,981
LY: 13,703 (+9.3%)

YoY
296,214
LY: 290,445 (+2%)

This Month YoY
6,075
LY: 5,457 (+11.3%)

YoY
106,030
LY: 101,863 (+4.1%)

This Month YoY
6.40
LY: 53.90 (-88.1%)

YoY
5.03K
LY: 4.84K (+4%)

This Month YoY
14.64K
LY: 14.31K (+2.3%)

YoY
183.00K
LY: 183.50K (-0.3%)

Passengers

Year	Month	Name	Last Year	This Year	Variance %
2025	January		9,334	10,088	8.1 %
2025	February		13,798	12,494	-9.5 %
2025	March		17,815	17,316	-2.8 %
2025	April		24,223	29,148	20.3 %
2025	May		31,327	32,136	2.6 %
2025	June		31,768	32,265	1.6 %
2025	July		43,230	43,715	1.1 %
2025	August		39,914	40,585	1.7 %
2025	September		29,350	29,247	-0.4 %
2025	October		22,724	23,293	2.5 %
2025	November		13,259	10,946	-17.4 %
2025	December		13,703	14,981	9.3 %
Total			290,445	296,214	2.0 %

Cars

Year	Month	Last Year	This Year	Variance %
2025	January	3,888	4,244	9.2 %
2025	February	5,554	5,091	-8.3 %
2025	March	7,003	6,849	-2.2 %
2025	April	8,659	10,278	18.7 %
2025	May	11,026	11,949	8.4 %
2025	June	11,119	11,780	5.9 %
2025	July	12,269	13,400	9.2 %
2025	August	12,413	13,025	4.9 %
2025	September	10,913	10,899	-0.1 %
2025	October	8,056	8,453	4.9 %
2025	November	5,506	3,987	-27.6 %
2025	December	5,457	6,075	11.3 %
Total		101,863	106,030	4.1 %

Coach Metres

Year	Month	Last Year	This Year	Variance %
2025	January	7.0	14.0	100.0 %
2025	February	31.9	43.0	34.8 %
2025	March	45.5	119.2	162.0 %
2025	April	372.3	512.1	37.6 %
2025	May	752.9	860.3	14.3 %
2025	June	683.1	832.3	21.8 %
2025	July	703.0	612.7	-12.8 %
2025	August	809.7	753.2	-7.0 %
2025	September	859.1	906.5	5.5 %
2025	October	478.6	331.4	-30.8 %
2025	November	39.4	40.8	3.6 %
2025	December	53.9	6.4	-88.1 %
Total		4,836.4	5,031.9	4.0 %

Commercial Vehicle Metres

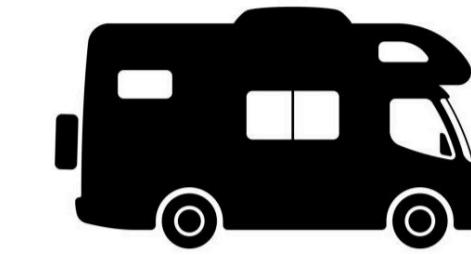
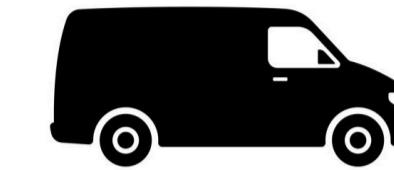
Year	Month	Last Year	This Year	Variance %
2025	January	12,246.7	14,279.8	16.6 %
2025	February	16,266.7	13,927.5	-14.4 %
2025	March	15,925.2	15,489.4	-2.7 %
2025	April	15,790.9	15,805.4	0.1 %
2025	May	16,635.6	14,028.8	-15.7 %
2025	June	14,756.2	15,390.8	4.3 %
2025	July	17,428.1	16,712.4	-4.1 %
2025	August	15,568.2	15,561.9	-0.0 %
2025	September	15,009.9	15,824.0	5.4 %
2025	October	15,399.0	16,192.1	5.2 %
2025	November	14,164.7	15,152.7	7.0 %
2025	December	14,312.2	14,635.0	2.3 %
Total		183,503.3	182,999.9	-0.3 %

Monthly Performance Pack

Carrying Trends



Scanned tickets



Ullapool - Stornoway

Year	Month	Last Year	This Year	Var %
2025	January	3,294	3,472	5.4 %
2025	February	4,584	4,089	-10.8 %
2025	March	5,914	5,577	-5.7 %
2025	April	7,281	8,496	16.7 %
2025	May	8,908	9,434	5.9 %
2025	June	9,154	9,412	2.8 %
2025	July	10,472	11,271	7.6 %
2025	August	10,355	10,707	3.4 %
2025	September	8,715	8,695	-0.2 %
2025	October	6,850	7,009	2.3 %
2025	November	4,583	3,269	-28.7 %
2025	December	4,605	5,015	8.9 %
Total		84,715	86,446	2.0 %

Ullapool - Stornoway

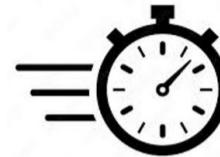
Year	Month	Last Year	This Year	Var %
2025	January	462	654	41.6 %
2025	February	753	759	0.8 %
2025	March	818	985	20.4 %
2025	April	753	1,007	33.7 %
2025	May	777	975	25.5 %
2025	June	758	975	28.6 %
2025	July	634	947	49.4 %
2025	August	684	953	39.3 %
2025	September	822	997	21.3 %
2025	October	692	938	35.5 %
2025	November	665	567	-14.7 %
2025	December	614	845	37.6 %
Total		8,432	10,602	25.7 %

Ullapool - Stornoway

Year	Month	Last Year	This Year	Var %
2025	January	71	73	2.8 %
2025	February	98	95	-3.1 %
2025	March	226	237	4.9 %
2025	April	507	625	23.3 %
2025	May	1,141	1,349	18.2 %
2025	June	992	1,110	11.9 %
2025	July	877	962	9.7 %
2025	August	902	1,160	28.6 %
2025	September	1,010	1,038	2.8 %
2025	October	381	384	0.8 %
2025	November	147	88	-40.1 %
2025	December	84	139	65.5 %
Total		6,436	7,260	12.8 %



Reliability & Punctuality



Reliability

Route	Ullapool - Stornoway	
Month	Contractual	Actual
Jan-25	100.0%	85.3%
Feb-25	100.0%	88.8%
Mar-25	100.0%	89.3%
Apr-25	98.8%	98.8%
May-25	100.0%	100.0%
Jun-25	100.0%	98.8%
Jul-25	100.0%	100.0%
Aug-25	100.0%	97.7%
Sep-25	100.0%	95.3%
Oct-25	93.6%	84.0%
Nov-25	94.4%	80.7%
Dec-25	100.0%	91.2%

Punctuality

Route	Ullapool - Stornoway	
Month	Contractual	Actual
Jan-25	100.0%	97.8%
Feb-25	100.0%	97.0%
Mar-25	99.3%	90.7%
Apr-25	99.4%	94.1%
May-25	98.9%	91.0%
Jun-25	100.0%	86.4%
Jul-25	100.0%	85.4%
Aug-25	97.7%	69.8%
Sep-25	97.0%	66.5%
Oct-25	89.2%	75.2%
Nov-25	93.1%	85.4%
Dec-25	99.3%	95.9%

Summary of Scheduled, Operated, Cancelled & Diverted Sailings

by Route & Leg

Year	Month	Route	Leg	Operated Sailings	Scheduled Sailings	Additional Sailings	Cancelled Sailings	Diverted Sailings
2025	December	Ullapool - Stornoway	Stornoway-Ullapool	72	79	0	7	0
2025	December	Ullapool - Stornoway	Ullapool-Stornoway	73	80	0	7	0
Total				145	159	0	14	0

Summary of Cancellations, Lateness & Relief Events

by Route & Leg

Year	Month	Route	Leg	Cancelled Sailings	Cancelled (Relief)	Cancelled (No Relief)	On Time	Level 1 Late	Level 1 (Relief)	Level 1 (No Relief)	Level 2 Late	Level 2 (Relief)	Level 2 (No Relief)
2025	December	Ullapool - Stornoway	Stornoway-Ullapool	7	7	0	70	2	2	0	0	0	0
2025	December	Ullapool - Stornoway	Ullapool-Stornoway	7	7	0	69	3	2	1	1	1	0
Total				14	14	0	139	5	4	1	1	1	0

Commercial Block Booking Utilisation

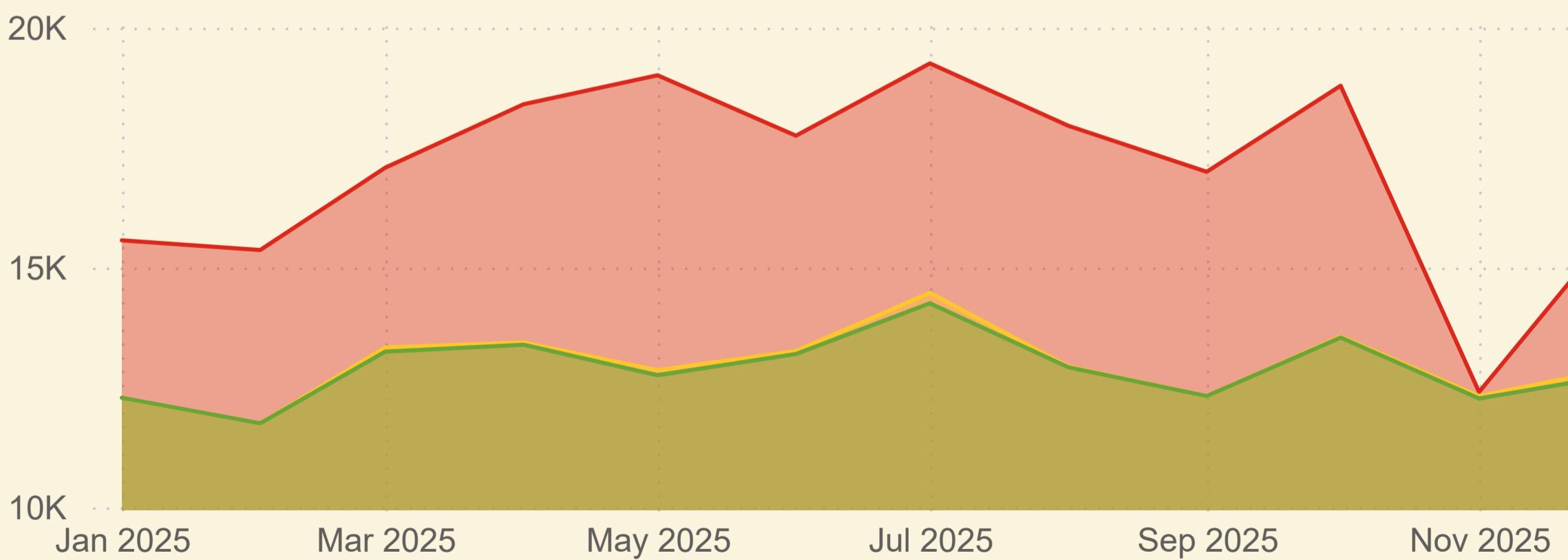


Block Booked vs Utilised

Route Name	Month Year	Originally Booked	Booked 24hrs Prior	Confirmed	No Show	Used	Confirmed vs Block Booked	Used vs Confirmed	Used vs Block Booked
Ullapool - Stornoway	Jan-2025	15,565	13,947	12,283	0	12,283	79%	100%	79%
Ullapool - Stornoway	Feb-2025	15,363	13,775	11,751	0	11,751	76%	100%	76%
Ullapool - Stornoway	Mar-2025	17,079	15,536	13,332	87	13,245	78%	99%	78%
Ullapool - Stornoway	Apr-2025	18,402	16,076	13,435	46	13,389	73%	100%	73%
Ullapool - Stornoway	May-2025	19,006	15,591	12,856	103	12,753	68%	99%	67%
Ullapool - Stornoway	Jun-2025	17,746	15,153	13,257	62	13,195	75%	100%	74%
Ullapool - Stornoway	Jul-2025	19,254	16,908	14,470	218	14,252	75%	98%	74%
Ullapool - Stornoway	Aug-2025	17,953	15,210	12,936	17	12,920	72%	100%	72%
Ullapool - Stornoway	Sep-2025	16,994	14,540	12,319	0	12,319	72%	100%	72%
Ullapool - Stornoway	Oct-2025	18,788	15,251	13,561	23	13,539	72%	100%	72%
Ullapool - Stornoway	Nov-2025	12,403	12,846	12,320	51	12,269	99%	100%	99%
Ullapool - Stornoway	Dec-2025	15,793	13,553	12,879	137	12,742	82%	99%	81%
Total		204,346	178,386	155,398	743	154,655	76%	100%	76%

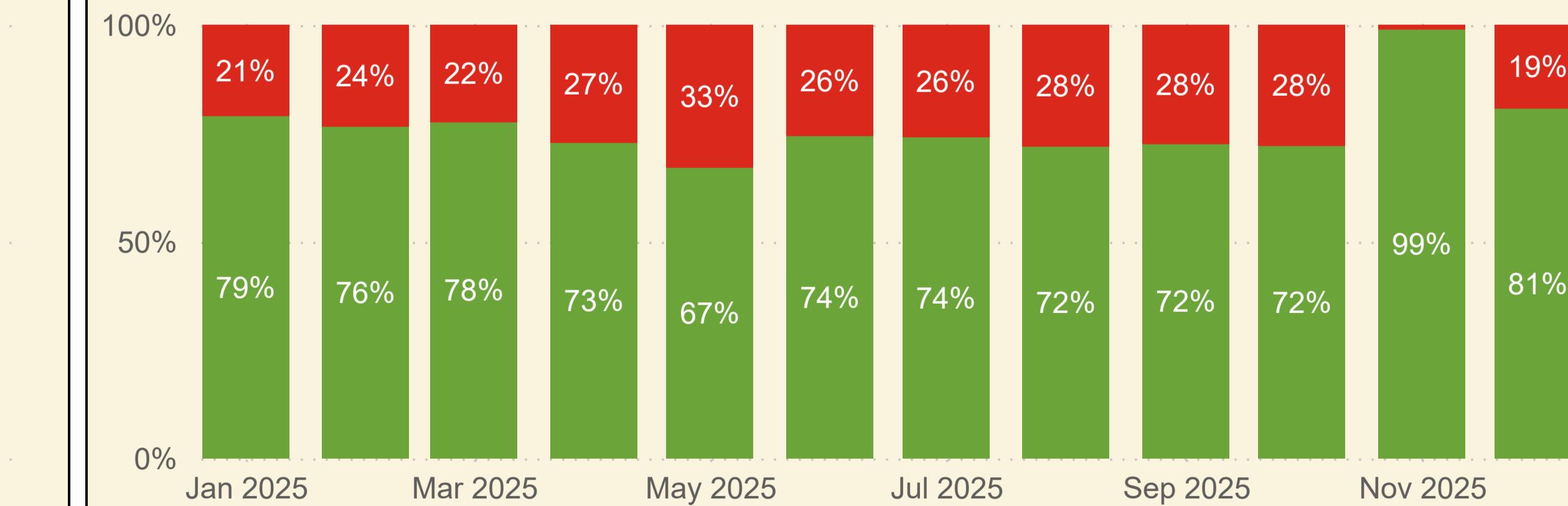
Commercial Block Booking Utilisation Trend (Last 12 Months)

● Originally Booked ● Confirmed ● Used



Used vs Block Booked % (Last 12 Months)

● Used ● Not Used



Note: This report shows block bookings made by block booking customers for any commercial vehicle over 6 metres in length or any LGV that consumes High Lane Metreage. It does not include any bookings on sailings that were cancelled by CalMac. High Lane Metreage refers to deck meterage for high vehicles such as Commercials or LGVs.