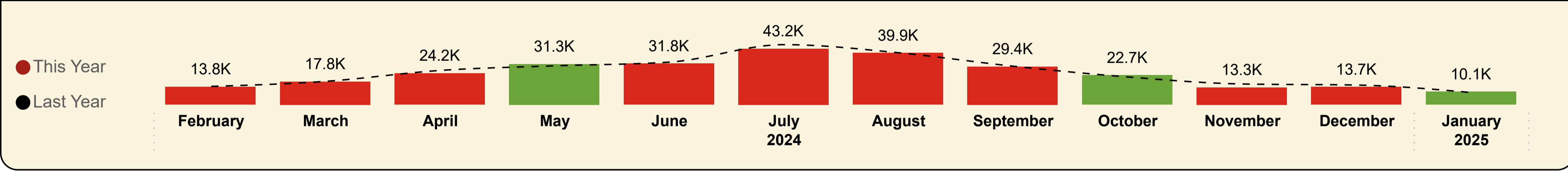




Shipped Traffic

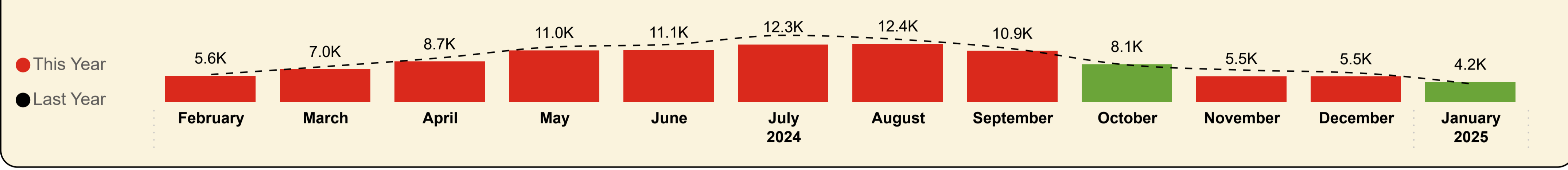
Passengers



This Month YoY
10,088
 LY: 9,334 (+8.08%)

YoY
291,193
 LY: 299,169 (-2.67%)

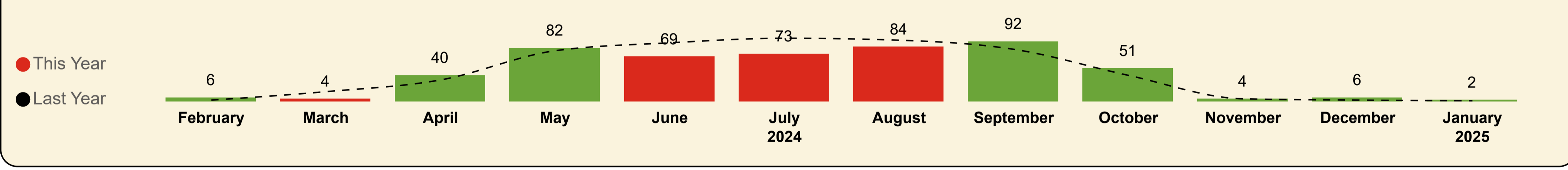
Cars



This Month YoY
4,244
 LY: 3,888 (+9.16%)

YoY
102,219
 LY: 110,785 (-7.73%)

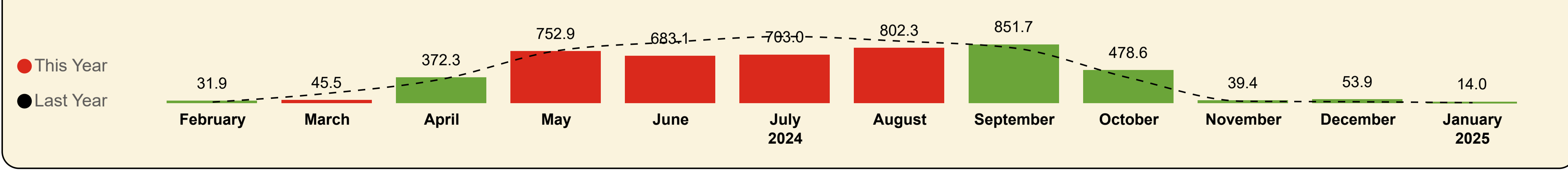
Coaches



This Month YoY
2
 LY: 1 (+100%)

YoY
513
 LY: 536 (-4.27%)

Coach Metres



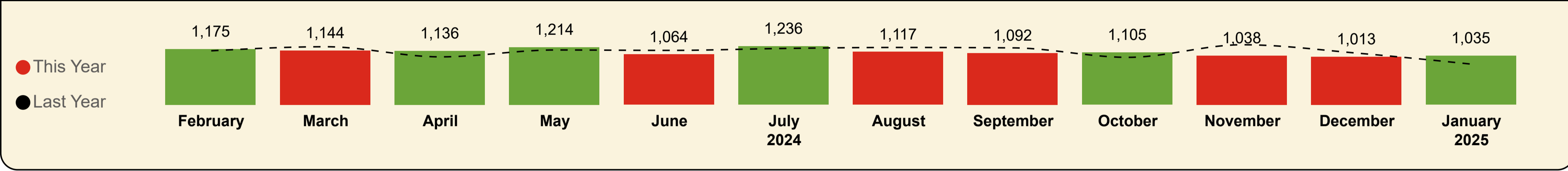
This Month YoY
14.0
 LY: 7.0 (+100%)

YoY
4.8K
 LY: 5.2K (-7.84%)



Shipped Traffic

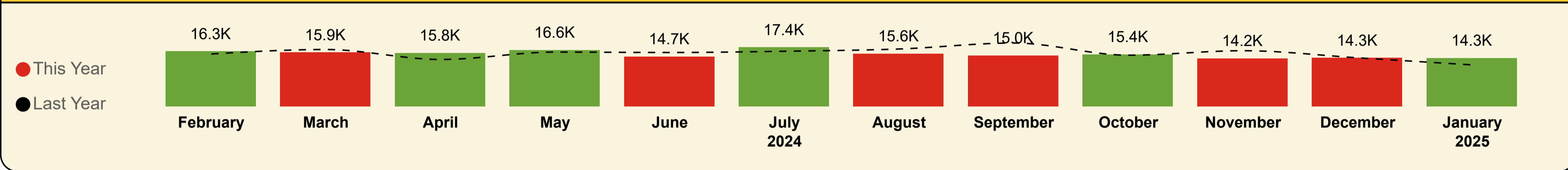
Commercial Vehicles



This Month YoY
1,035
LY: 857 (+20.77%)

YoY
13,369
LY: 13,494 (-0.93%)

Commercial Vehicle Metres



This Month YoY
14.3K
LY: 12.2K (+16.6%)

YoY
185.5K
LY: 188.2K (-1.47%)



Contractual Carrying Groups



This Month YoY
10,088
LY: 9,334 (+8.08%)

YoY
291,193
LY: 299,169 (-2.67%)



This Month YoY
4,244
LY: 3,888 (+9.16%)

YoY
102,219
LY: 110,785 (-7.73%)



This Month YoY
14.00
LY: 7.00 (+100%)

YoY
4.83K
LY: 5.24K (-7.84%)



This Month YoY
14.28K
LY: 12.25K (+16.6%)

YoY
185.45K
LY: 188.22K (-1.47%)

Passengers

Year	MonthName	Last Year	This Year	Variance %
2024	February	14,107	13,792	-2.2 %
2024	March	18,013	17,815	-1.1 %
2024	April	26,423	24,223	-8.3 %
2024	May	29,960	31,327	4.6 %
2024	June	32,848	31,768	-3.3 %
2024	July	46,296	43,230	-6.6 %
2024	August	40,046	39,914	-0.3 %
2024	September	29,671	29,350	-1.1 %
2024	October	21,376	22,724	6.3 %
2024	November	15,957	13,259	-16.9 %
2024	December	15,138	13,703	-9.5 %
2025	January	9,334	10,088	8.1 %
Total		299,169	291,193	-2.7 %

Cars

Year	Month	Last Year	This Year	Variance %
2024	February	5,879	5,554	-5.5 %
2024	March	7,577	7,003	-7.6 %
2024	April	9,428	8,659	-8.2 %
2024	May	11,772	11,026	-6.3 %
2024	June	12,295	11,119	-9.6 %
2024	July	14,244	12,269	-13.9 %
2024	August	13,383	12,413	-7.2 %
2024	September	11,359	10,913	-3.9 %
2024	October	7,925	8,056	1.7 %
2024	November	6,828	5,506	-19.4 %
2024	December	6,207	5,457	-12.1 %
2025	January	3,888	4,244	9.2 %
Total		110,785	102,219	-7.7 %

Coach Metres

Year	Month	Last Year	This Year	Variance %
2024	February	16.0	31.9	99.4 %
2024	March	142.0	45.5	-68.0 %
2024	April	348.0	372.3	7.0 %
2024	May	759.1	752.9	-0.8 %
2024	June	885.2	683.1	-22.8 %
2024	July	967.1	703.0	-27.3 %
2024	August	900.1	802.3	-10.9 %
2024	September	799.5	851.7	6.5 %
2024	October	367.9	478.6	30.1 %
2024	November	27.7	39.4	42.2 %
2024	December	20.0	53.9	169.5 %
2025	January	7.0	14.0	100.0 %
Total		5,239.5	4,828.6	-7.8 %

Commercial Vehicle Metres

Year	Month	Last Year	This Year	Variance %
2024	February	15,475.0	16,266.7	5.1 %
2024	March	16,801.5	15,925.2	-5.2 %
2024	April	13,858.5	15,790.9	13.9 %
2024	May	16,037.7	16,635.6	3.7 %
2024	June	15,918.4	14,687.4	-7.7 %
2024	July	16,288.4	17,428.1	7.0 %
2024	August	16,953.3	15,568.2	-8.2 %
2024	September	18,715.2	15,009.9	-19.8 %
2024	October	15,126.0	15,382.0	1.7 %
2024	November	16,444.0	14,164.7	-13.9 %
2024	December	14,351.5	14,312.2	-0.3 %
2025	January	12,246.7	14,279.8	16.6 %
Total		188,216.1	185,450.6	-1.5 %



Scanned tickets



Ullapool - Stornoway

Year	Month	Last Year	This Year	Var %
2024	February	4,848	4,620	-4.7 %
2024	March	6,260	6,014	-3.9 %
2024	April	7,947	7,512	-5.5 %
2024	May	8,835	9,447	6.9 %
2024	June	8,774	9,615	9.6 %
2024	July	11,776	11,104	-5.7 %
2024	August	11,371	10,924	-3.9 %
2024	September	9,506	9,087	-4.4 %
2024	October	6,790	6,976	2.7 %
2024	November	5,737	4,623	-19.4 %
2024	December	5,496	4,645	-15.5 %
2025	January	3,323	3,509	5.6 %
Total		90,663	88,076	-2.9 %



Ullapool - Stornoway

Year	Month	Last Year	This Year	Var %
2024	February	871	754	-13.4 %
2024	March	1,032	818	-20.7 %
2024	April	943	753	-20.1 %
2024	May	1,088	777	-28.6 %
2024	June	757	758	0.1 %
2024	July	827	634	-23.3 %
2024	August	854	684	-19.9 %
2024	September	862	822	-4.6 %
2024	October	691	691	0.0 %
2024	November	882	664	-24.7 %
2024	December	651	614	-5.7 %
2025	January	462	654	41.6 %
Total		9,920	8,623	-13.1 %



Ullapool - Stornoway

Year	Month	Last Year	This Year	Var %
2024	February	79	98	24.1 %
2024	March	168	226	34.5 %
2024	April	442	507	14.7 %
2024	May	883	1,141	29.2 %
2024	June	872	992	13.8 %
2024	July	863	877	1.6 %
2024	August	978	902	-7.8 %
2024	September	1,072	1,010	-5.8 %
2024	October	323	381	18.0 %
2024	November	157	147	-6.4 %
2024	December	109	84	-22.9 %
2025	January	71	73	2.8 %
Total		6,017	6,438	7.0 %



Reliability & Punctuality



Reliability

Route	Ullapool - Stornoway	
Month	Contractual	Actual
Feb-24	100.0%	93.7%
Mar-24	100.0%	92.9%
Apr-24	100.0%	95.3%
May-24	100.0%	100.0%
Jun-24	100.0%	100.0%
Jul-24	100.0%	100.0%
Aug-24	100.0%	98.9%
Sep-24	100.0%	97.7%
Oct-24	100.0%	89.5%
Nov-24	92.2%	81.1%
Dec-24	100.0%	82.1%
Jan-25	100.0%	85.3%



Punctuality

Route	Ullapool - Stornoway	
Month	Contractual	Actual
Feb-24	98.6%	93.2%
Mar-24	96.2%	88.5%
Apr-24	98.8%	89.0%
May-24	98.9%	90.4%
Jun-24	100.0%	91.8%
Jul-24	98.9%	89.9%
Aug-24	95.4%	71.4%
Sep-24	98.8%	77.2%
Oct-24	96.5%	74.9%
Nov-24	94.5%	71.9%
Dec-24	96.9%	91.4%
Jan-25	100.0%	97.8%

Summary of Scheduled, Operated, Cancelled & Diverted Sailings

by Route & Leg

Year	Month	Route	Leg	Operated Sailings	Scheduled Sailings	Additional Sailings	Cancelled Sailings	Diverted Sailings
2025	January	Ullapool - Stornoway	Stornoway-Ullapool	70	82	0	12	0
2025	January	Ullapool - Stornoway	Ullapool-Stornoway	69	81	0	12	0
Total				139	163	0	24	0

Summary of Cancellations, Lateness & Relief Events

by Route & Leg

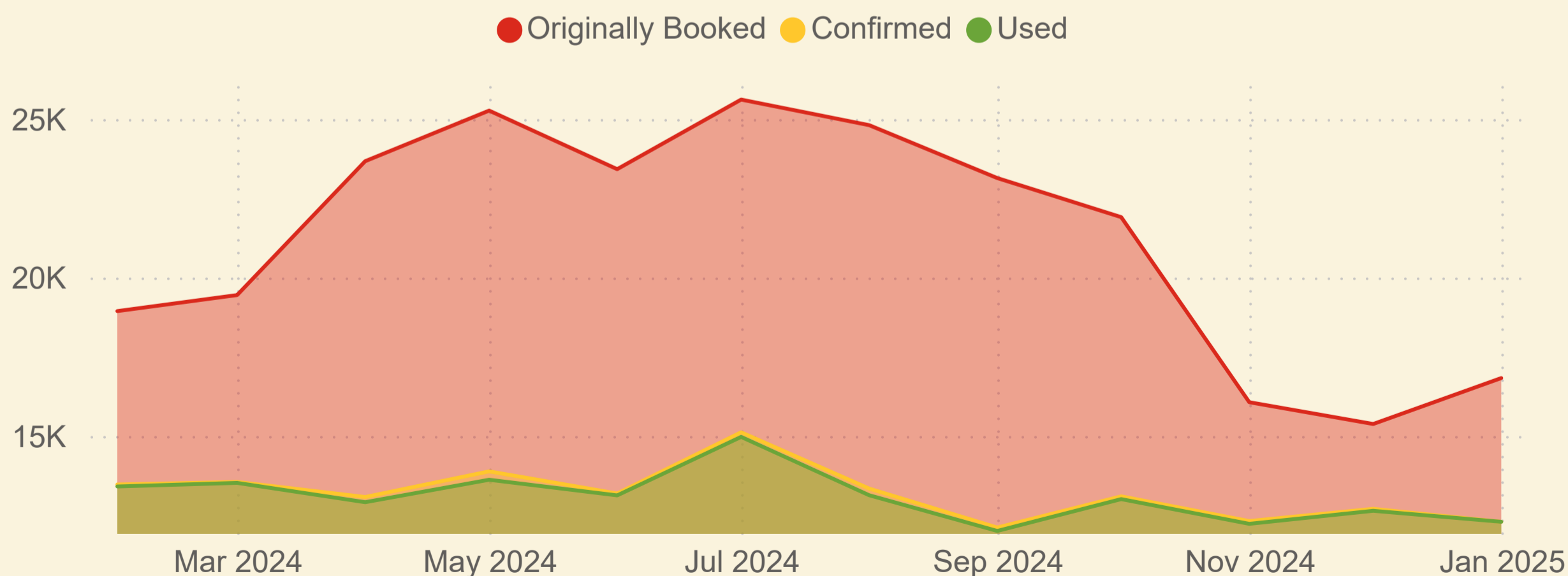
Year	Month	Route	Leg	Cancelled Sailings	Cancelled (Relief)	Cancelled (No Relief)	On Time	Level 1 Late	Level 1 (Relief)	Level 1 (No Relief)	Level 2 Late	Level 2 (Relief)	Level 2 (No Relief)
2025	January	Ullapool - Stornoway	Stornoway-Ullapool	12	12	0	68	2	2	0	0	0	0
2025	January	Ullapool - Stornoway	Ullapool-Stornoway	12	12	0	68	1	1	0	0	0	0
Total				24	24	0	136	3	3	0	0	0	0



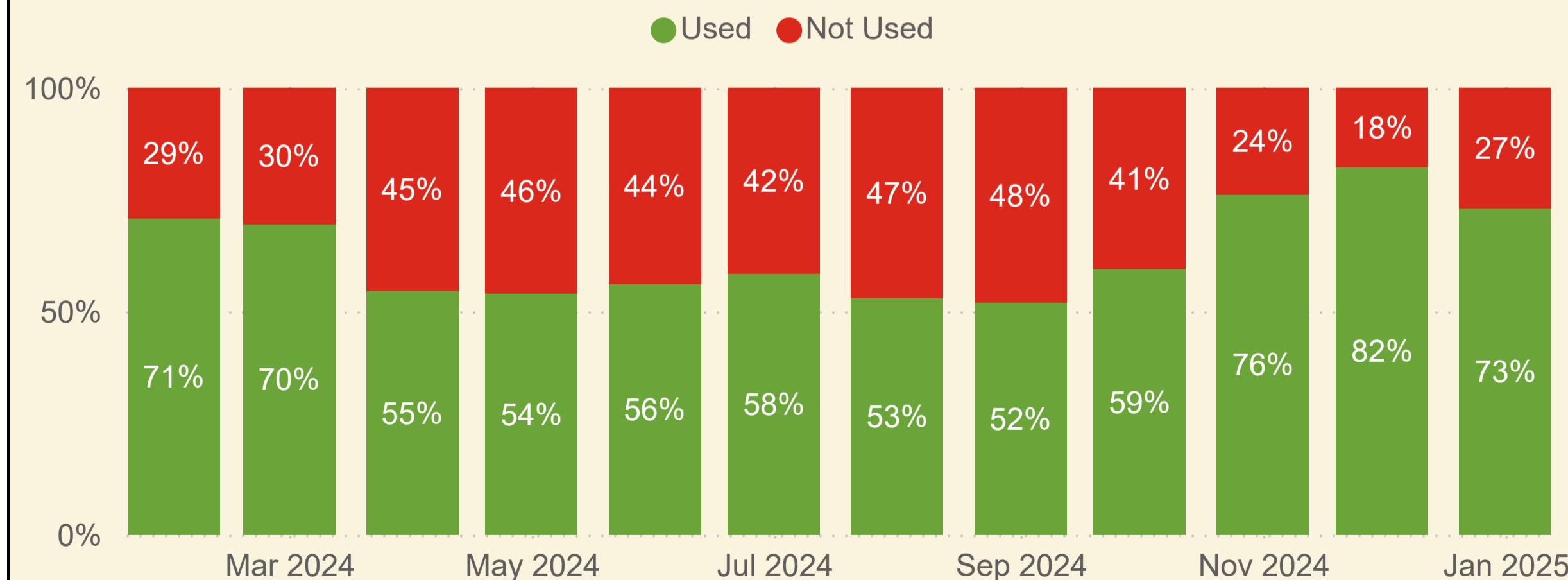
Block Booked vs Utilised

Route Name	Month Year	Originally Booked	Booked 24hrs Prior	Confirmed	No Show	Used	Confirmed vs Block Booked	Used vs Confirmed	Used vs Block Booked
Ullapool - Stornoway	Feb-2024	18,940	15,304	13,470	63	13,408	71%	100%	71%
Ullapool - Stornoway	Mar-2024	19,446	15,017	13,550	29	13,521	70%	100%	70%
Ullapool - Stornoway	Apr-2024	23,670	15,043	13,075	165	12,911	55%	99%	55%
Ullapool - Stornoway	May-2024	25,266	15,452	13,884	265	13,619	55%	98%	54%
Ullapool - Stornoway	Jun-2024	23,418	15,180	13,186	61	13,126	56%	100%	56%
Ullapool - Stornoway	Jul-2024	25,613	16,730	15,117	146	14,971	59%	99%	58%
Ullapool - Stornoway	Aug-2024	24,807	15,184	13,341	210	13,131	54%	98%	53%
Ullapool - Stornoway	Sep-2024	23,138	14,637	12,112	108	12,004	52%	99%	52%
Ullapool - Stornoway	Oct-2024	21,905	15,310	13,097	88	13,009	60%	99%	59%
Ullapool - Stornoway	Nov-2024	16,066	13,802	12,316	88	12,228	77%	99%	76%
Ullapool - Stornoway	Dec-2024	15,378	13,857	12,702	62	12,640	83%	100%	82%
Ullapool - Stornoway	Jan-2025	16,827	14,771	12,292	0	12,292	73%	100%	73%
Total		254,473	180,286	158,141	1,282	156,859	62%	99%	62%

Commercial Block Booking Utilisation Trend (Last 12 Months)



Used vs Block Booked % (Last 12 Months)



Note: This report shows block bookings made by block booking customers for any commercial vehicle over 6 metres in length or any LGV that consumes High Lane Metreage. It does not include any bookings on sailings that were cancelled by CalMac. High Lane Metreage refers to deck meterage for high vehicles such as Commercials or LGVs.